



CAREER OPPORTUNITY

Mercantile Bank Limited has branded its Mobile Banking Service as 'MYCash' and is providing the most innovative services in Mobile Financial Service industry of Bangladesh. In order to achieve sustainable business growth and to add new innovative products, the Bank needs to appoint a dynamic, energetic and result oriented individual as Head of Mobile Banking Division, having proven track record in the related field.

Name of the Position: Head of Mobile Banking Division

a. Key Responsibilities:

- Able to develop and execute Mobile Banking channel strategy that would position MYCash in a leading stance in the marketplace.
- Able to review existing mobile financial services offerings, competitive pressures and opportunities.
- Able to hunt new mobile banking products and to implement the services.
- Strong & active liaison with various business, product owners, and external partners to deliver mobile banking services using appropriate channels & technologies.
- Able to set Key Performance Indicators [KPI] for the whole team and have to clear ideas to attain KPIs.
- Design, develop and keep update the Operations Manual and ensure compliance to all operational guidelines, process and procedures of Bangladesh Bank and other regulatory bodies.
- Ensure compliance with regulatory requirements of Digital Banking Operations, Agent Banking & Digital Banking which is related with Mobile Financial Services of the Bank.
- Lead, Manage and Develop efficient field sales force.

b. Experience Requirements:

- Minimum 10-12 years working experience of banking in any private commercial bank out of which 3-5 years experience in related field.
- Having at least 2-3 years experience as Head/Deputy Head of Mobile Banking Division in a reputed Private Commercial Bank with proven track record. Experience may be relaxed for highly deserving candidates.

c. Educational/ Professional Exposure:

- Masters in Accounting, Finance, Economics or in any business discipline from a recognized educational institution.
- No third Division/Class in academic career will be acceptable.
- Further academic qualification in related area will be given preference.

d. Age limit: 40 years.

Age may be relaxed for the highly deserving candidate.

e. Employment Nature: Permanent / Contractual

f. Salary: Negotiable

If you are the right candidate to join the winning team, submit your CV highlighting the professional experiences and academic details along-with recent passport size color photograph addressing to Senior Executive Vice President, Human Resources Division, Mercantile Bank Limited, Head Office, 61, Dilkusha C/A, Dhaka-1000 latest by **28/02/2021**.

Please mention the name of the position on top of the envelope.

Only shortlisted candidates shall be contacted at the sole discretion of the Bank regardless of eligibility or qualifications.

The Bank reserves the right to accept or cancel any application without assigning any reason whatsoever at any stage of the recruitment & selection process and against which no claim can be made, either to the Bank or with any Authority.



মার্কেন্টাইল ব্যাংক লিমিটেড
Mercantile Bank Limited

Human Resources Division
Head Office, Dhaka.



CAREER OPPORTUNITY

CEO

For Mercantile Bank Securities Limited

Mercantile Bank Securities Limited, a subsidiary of Mercantile Bank Limited, has been established with a vision to provide full-fledged brokerage service in capital market.

MBSL has dedicated and experienced personnel to provide high level of professional and personalized services to its domestic and international clients at a reasonable cost. MBSL's services are comprehensive in nature, including brokerage, margin loan, CDBL facilities and research and custodian needs of customers.

Mercantile Bank Limited intends to recruit a dynamic and result oriented individual for the position of Chief Executive Officer (CEO) for Mercantile Bank Securities Limited.

Name of the Position: Chief Executive Officer (CEO)

a. Key Responsibilities:

- Sound knowledge about Capital Market, Bond Market, Merchant Banking, Issue Management, Underwriting, Rules, Regulations and Policies of Securities & Exchange Commission, Dhaka Stock Exchange, Central Depository Bangladesh Limited and other regulatory bodies.
- Knowledge about Fundamental and Technical Analysis of Capital Market Products.
- Well Conversant with Investment Products and ability to develop efficient portfolio management strategies.
- Conceptually sound in transaction/trading on securities, Brokerage & Merchant Banking Operation [equities, bond, debentures etc].
- Capable in market trend analysis & market forecasting mechanism.
- In-depth knowledge to support business unit for preparation of short & long term strategies & operation plan based on financial analysis.
- To ensure profitability target by maximizing revenues from Corporate, Retail & Foreign Portfolios.
- Able to set Key Performance Indicators [KPI] for the whole team and have to clear ideas to attain KPIs.
- To maintain liaison with regulatory authorities and prominent customers.

b. Experience Requirements:

- 10-15 years experience in the relevant field with proven track record.
- Having at least 03 years experience as Chief Executive Officer in a reputed Brokerage House with proven track record. Experience may be relaxed for highly deserving candidates.

c. Educational/ Professional Exposure:

- Masters in Accounting, Finance, Economics or in any business discipline from a recognized educational institution.
- No third Division/Class in academic career will be acceptable.
- Further academic qualification in related area will be given preference.

d. Age limit: 45 years.

Age may be relaxed for the highly deserving candidate.

e. Employment Nature: Permanent / Contractual

f. Salary: Negotiable

If you are the right candidate to join the winning team, submit your CV highlighting the professional experiences and academic details along-with recent passport size color photograph addressing to **Senior Executive Vice President**, Human Resources Division, Mercantile Bank Limited, Head Office, 61, Dilkusha C/A, Dhaka-1000 latest by **28/02/2021**.

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